

Materials Sector Analysis

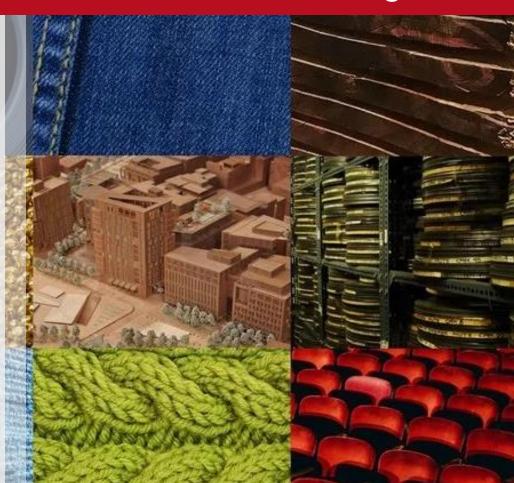
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Spring 2024

Agenda

Overview **Business Analysis Economic Analysis Financial Analysis**

Valuation Analysis Recommendation



What kind of companies are in materials sector?

provide the raw materials needed for other sectors to function.
 Such as Steel Dynamics, Inc.



 are not typically associated with materials but are in the sector include container and packaging companies.
 Such as Packaging Corporation of America



Companies:

Albemarle Corporation
Amcor plc
Celanese Corporation
Corteva, Inc.
DuPont de Nemours, Inc.
Ecolab Inc.
FMC Corporation
International Flavors & Fragrances, Inc.
Packaging Corporation of America
Sherwin-Williams Company
Vulcan Materials Company
Vulcan Materials Company
Air Products and Chemicals, Inc.
Linde plc
Freeport-McMoRan, Inc.

















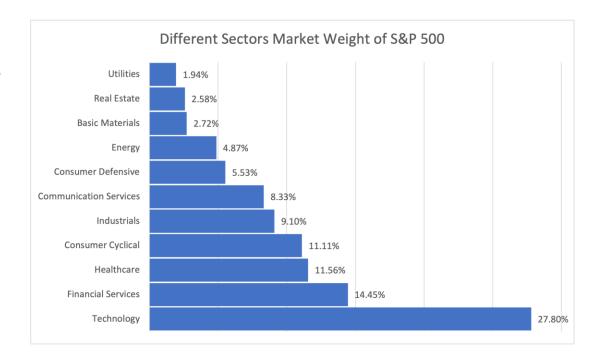


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Steel Dynamics, Inc.

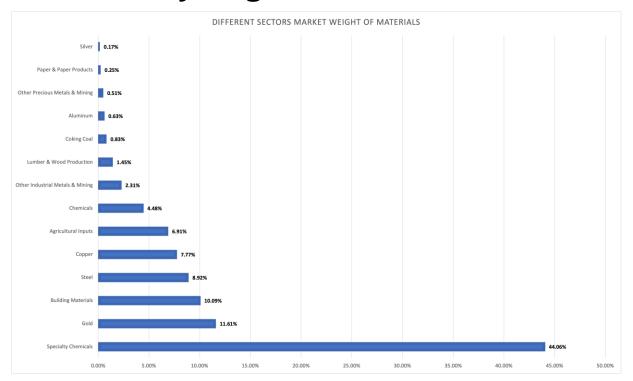
Materials Sector Basic Information:

- Market cap is about 1.593Trillions
- Market weight in SP500 is 2.73%
- Totally 252 Companies



Source: finance.yahoo.com

Materials Market Value by Segment:



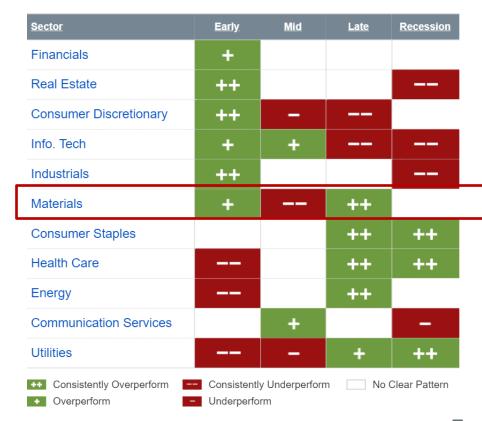
Source: finance.yahoo.com



Business Analysis

Materials & Economic Cycle:

- Perform well in early and late stage
- Depressed with recession



Source: Fidelity.com

Typical reasons affect materials:



Economic Slowdown



Geopolitical Tensions







Economic Analysis

Overview



In 2023, the Materials Sector Performance Reflected a Close Cyclical Relationship



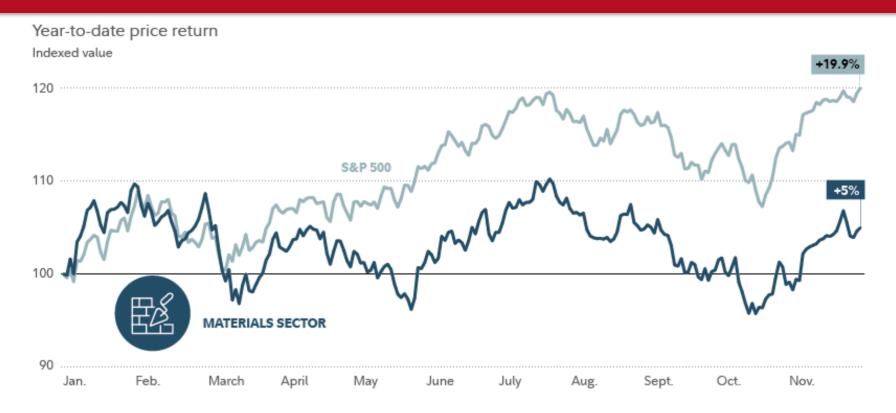
With the Economy Perched on the Precipice of Recession Last Year, Material Stocks Have Not Been in Favor



Eventual Economic Brightening and Favorable Supply-Demand Dynamics in Some Areas of the Sector Could Set Up a Constructive Outlook For the Year Ahead



Economic Analysis



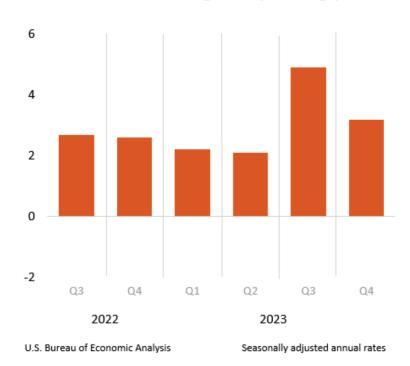
Past performance is no guarantee of future results. Materials sector performance is represented by the S&P Materials Select Sector Index. Data as of December 8, 2023. Source: S&P Dow Jones Indices, a division of S&P Global.



Economic Analysis

- Demand for Materials
- Industrial Production
- Investment and Capital Expenditure
- Inflation and Commodity Prices
- Trade and Global Demand
- Interest Rates and Financing Costs

Real GDP: Percent change from preceding quarter



Materials Index vs. GDP





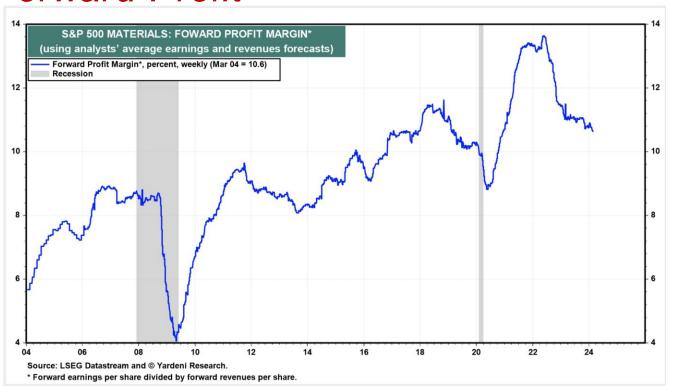
Sales & Earnings

Sector

3) Return Ana	ilysis TRA »						
Range	Level	% Chg	Annual	Range	Level	% Chg	Annual
1 Day	556.90	-0.53	-85.46	1 Year	531.90	+4.15	+4.11
5 Days	545.37	+1.58	+126.10	2 Year	520.74	+6.38	+3.13
MTD	550.91	+0.56	+49.83	5 Year	343.29	+61.37	+10.03
QTD	539.62	+2.66	+15.37	Qtr 3:22	427.77	+29.50	+19.81
YTD	539.62	+2.66	+15.37	Qtr 4:22	489.55	+13.16	+11.04
1 Month	510.79	+8.45	+177.71	Qtr 1:23	507.92	+9.07	+9.76
3 Month	509.54	+8.72	+39.84	Qtr 2:23	521.93	+6.14	+9.13
6 Month	516.63	+7.23	+15.02	Qtr 3:23	494.54	+12.02	+29.97
4							
	nalysis FA »		22.02	500			04.47
P/E			20.92	EPS			26 .4 7 26 . 18
Est P/E			21.16		Est EPS		
Positive P/E before X0			22.44		Positive EPS before X0		
Est Positive P/E			22.36	Est Positive E	Est Positive EPS		
Price/Book			2.98	Book/Share	Book/Share		
Price/Sales			2.18	Sales/Share			254.55

Sales & Earnings:

Sector Forward Profit





Financial Analysis

Sales & Earnings:

Broken Down By Division

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	Marketcap	Revenues (TTM)	Net Income (TTM)	Industry	ONE DAY	5 DAY'S	30 DAY'S	90 DAY'S	YTD	
Industry	(Millions)	(Millions)	(Millions)	Chemical Manufacturing Industry	↑ 0.12 %	1 .36 %	1 0.67 %	♦ 5.21 %	♠ 0.45 %	
Chemical Manufacturing Industry	\$ 1,096,059	\$ 431,884	\$ 33,447	Chemicals - Plastics & Rubber Industry	▼ -3.81 %	◆ -3.97 %	1.21 %	◆ -5.05 %	♣ -13.49 %	
Chemicals - Plastics & Rubber Industry	\$ 220,237	\$ 132,488	\$ 3,226	•						
Containers & Packaging Industry	\$ 89,565	\$ 97,699	\$ 2,101	Containers & Packaging Industry	0.01 %	2.01 //	_	0.0 %	-	
Aluminum Industry	\$ 162,748	\$ 55,010	\$ 296	Aluminum Industry	-2.03 %	1 2.31 %	◆ -7.84 %	♠ 8.79 %	▼ -17.67 %	
Forestry & Wood Products Industry		\$ 59,461	\$ 2,679	Forestry & Wood Products Industry	-0.83 %	-0.44 %	1 8.54 %	1 23.08 %	1 0.17 %	
Iron & Steel Industry	\$ 503,005	\$ 323,964	\$ 26,447	Iron & Steel Industry	0.09 %	-0.99 %	4.45 %	10.29 %	4 .67 %	
Metal Mining Industry	\$ 626,375	\$ 270,176	\$ 61,075	Metal Mining Industry	● -0.83 %	3.01 %	-3.98 %	-0.3 %	-9.99 %	
Miscellaneous Fabricated Products Industry	\$ 264,432	_	\$ 11,014	Miscellaneous Fabricated Products Industry	● -0.08 %	1 0.68 %	4.02 %	1 22.72 %	1 3.01 %	
Paper & Paper Products Industry	\$ 82,339	\$ 88,232	\$ 7,984	Paper & Paper Products Industry	1 0.23 %	1.71 %	↑ 7.45 %	♦ 8.15 %	1 5.24 %	
Construction Raw Materials Industry	\$ 570,579	\$ 109,530	\$ 13,654	Construction Raw Materials Industry	♠ 0.02 %	1 3.96 %	12.37 %	1 29.99 %	1 20.21 %	
Basic Materials Sector	\$ 3,577,384	\$ 181,657	\$ 161,922	Basic Materials Sector	♣ -0.28 %	1.25 %	4.74 %	12.89 %	1 5.44 %	

Individual Stocks' Operating Margins:

2023 vs. 5-year average

Company	2023	2018-2022
Dupont de Nemours	13.08%	11%
Linde	27.6%	21.27%
3M Co.	11.11%	9.2%



- Over the last 10 years, the value of the materials sector is strongly correlated to the value of the S&P 500.
 - Median P/E, P/B and P/EBITDA relativity are all close to 0.9.
- The current valuation of the sector is close to median values, implying the materials sector is fairly valued.
- Relative to the S&P500, the current valuations of the materials sector are below median values, meaning the materials sector is undervalued relative to the S&P500, especially in P/B.

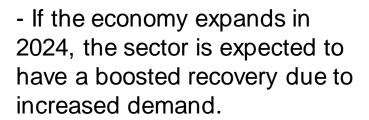
S&P 500 Valuation								
Absolute Basis	High	Low	Median	Current				
P/E	32.97	14.85	20.54	23.01				
P/B	4.93	2.43	3.44	4.49				
P/S	3.11	1.49	2.16	2.63				
P/EBITDA	18.17	8.16	11.64	13.42				
Materials Valuation								
Absolute Basis	High	Low	Median	Current				
P/E	32.39	11.92	19.18	18.94				
P/B	4.09	1.68	3.01	2.90				
P/S	2.56	1.27	1.80	2.07				
P/EBITDA	15.69	6.92	10.34	10.50				
Materials Relative to S&P 500								
Relative to S&P 500	High	Low	Median	Current				
P/E	1.208	0.660	0.927	0.823				
P/B	1.326	0.638	0.904	0.646				
P/S	0.975	0.703	0.838	0.773				
P/EBITDA	1.127	0.639	0.895	0.783				

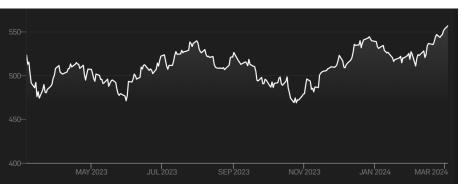


- Valuations of the materials sector rise and fall with the state of the economy.
- Over 2023, the materials sector provided a marginally positive return (3.44%) but has been sluggish due to fears of a recession.



S&P500



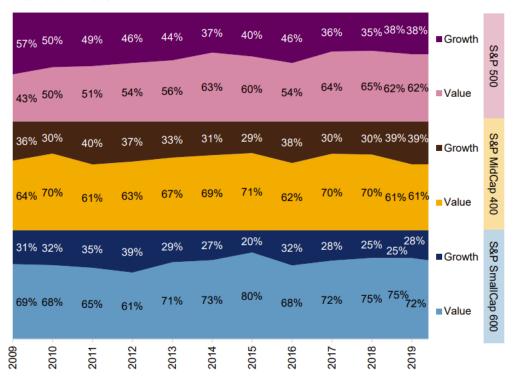


Materials Sector

- If recession concerns persist, or news of a recent recession emerges, the materials sector will continue to lag.



Exhibit 9: Growth and Value Factor Tilts of the Large-, Mid-, and Small-Cap Materials Indices



- Materials sector is value based even in smaller cap companies.
- Growth prospects are historically slim.
- As the sector matures, companies continue to decrease growth.
- Less opportunity for greater returns in the materials sector.

Source: Index Education 19

Company	Industry	Current P/S	5 year P/S	Current P/E	5 year P/E	Current P/CF	5 year P/CF	Current P/B	5 year P/B
CF Industries Holdings	Agricultural	2.33	1.98	10.15	12.04	5.65	5.47	2.63	3.18
Corteva	Agricultural	2.22	1.96	41.24	N/A	14.71	15.18	1.5	1.22
FMC Corp	Agricultural	1.65	2.51	5.2	18.32	14.68	14.75	1.66	3.98
Avery Dennison Corporation	Packaging	2.1	1.68	34.86	24.45	19.78	13.64	8.18	8.39
Ball Corp	Packaging	1.46	1.69	28.93	33.63	13.61	15.73	5.4	6.33
Crown Holdings Inc	Packaging	0.76	0.89	20.19	19.5	7.49	8.44	3.8	5.8
Celanese Corp	Chemicals	1.55	1.77	8.61	9.24	12.23	8.96	2.38	3.43
International Flavors Inc.	Chemicals	1.69	2.39	N/A	49.12	20.33	19.15	1.33	1.64
LyondellBasell Industries	Chemicals	0.81	0.74	15.69	8.44	7.09	5.39	2.55	2.81
Dow Inc.	Chemicals	0.91	0.76	69.54	10.6	9.87	5.84	2.15	2.19
DuPont de Nemours Inc.	Chemicals	2.6	1.86	63.89	N/A	13.39	12.12	1.23	1.16
Eastman Chemical Co.	Chemicals	1.14	1.17	11.78	14.77	9.73	8.39	1.9	1.92
PPG Industries Inc.	Chemicals	1.81	1.93	26.02	25.45	15.75	16.89	4.18	5.17
Sherwin-Williams Co	Chemicals	3.78	3.14	36.44	34.5	23.44	21.85	23.09	18
Freeport-McMoRan Inc.	Copper	2.39	1.73	29.63	N/A	8.89	9.24	3.26	2.68
Vulcan Materials Co	Building Materials	4.6	3.81	37.94	33.75	22.61	17.89	4.73	3.43
CRH PLC	Building Materials	1.85	1.08	21.7	16.15	13.74	8.26	2.94	1.64
Martin Marietta Materials	Building Materials	5.52	3.71	31.15	27.44	22.27	16.71	4.63	3.16
Nucor Corporation	Steel	1.35	0.84	10.4	7.8	7.49	5.3	2.19	1.81
Steel Dynamics Inc	Steel	1.16	0.76	8.9	6.59	7.26	4.97	2.38	1.9
Cleveland-Cliffs Inc	Steel	0.47	0.61	26.18	4.76	7.05	3.8	1.31	2.13
Averages		2.01	1.76	26.92	19.81	13.19	11.33	3.97	3.90
S&P 500 Index		2.68		24.01		16.59		4.14	

Recommendation

- Recommendation: Underweight Position
 - Industries perform independently
- Positives
 - Materials sector is undervalued relative to S&P500.
 - Opportunities within certain industries.

- Risks
 - Cyclical and heavily dependent on state of world economy.
 - Uncertainty on economic outlook, fear of a recession caused a significant lag behind the S&P500.

Overweight Industries

- Packaging (undervalued)
- Chemicals (fairly valued, select companies undervalued)
- Agricultural (undervalued)

Underweight Industries

- Steel (hit or miss with performance, extremely cyclical)
- Building Materials (overvalued)
- Mining (must find innovators)

